

# Team up with Nviron

PROFESSIONAL SERVICES



# We're at the top of our game.

You don't get this far down the line without making a few friends. Over the last 30+ years, we've built strong relationships with some of the biggest names in the business including Microsoft, Dell Technologies and VMware by Broadcom. Our team invest some serious time and energy in attaining the latest certifications.

We're all about keeping up with the Joneses (or even ahead of them). We pride ourselves on staying up to date with the latest technology trends and remaining accredited to the high standards you would expect from a leading IT Services and Solutions provider including ISO: 9001, ISO: 27001 and Cyber Essentials Plus.

**Your business is unique to you, as is your way of working. That's why we've devised three clear engagement types for our professional services, ensuring the right choice is available for your project.**

# 01

## Fixed Price

Ever wish there was a way to control spiralling project costs?  
Would you like your delivery partner to own your project risk?

Nviron's fixed price solution offering might be for you.

Our fixed price engagement will begin with an in-depth solution design exercise. Our solution architects will work with you to scope and design a solution that focuses on achieving your objectives.

With the design finalised and an outcome agreed, Nviron will quote a fixed price for installation services, project management and any associated products and subscriptions. This gives you total peace of mind, and an Nviron promise, that your objective will be met at the price agreed.

# 02

## On Usage

Do you like to be hands-on or have flexibility during a project?  
Are you looking for a guaranteed outcome through collaborative delivery?

Nviron's On usage solution engagement might be the right fit.

Working with you, our solution architects will scope and design a solution that meets your business objectives. Once we agree on the design, Nviron will quote and provide estimates for the products, subscriptions and professional services required.

Give us the green light and our goal will be to deliver your completed project within or ahead of the pre-agreed timescales. Of course, if things change, then the price may too. But we're nothing if not understanding.

# 03

## Time & Materials

Time and materials (T&M) is our 'ultimate flexibility' delivery model, it does what it says on the tin.

Unlike our solution engagements (see fixed price and on usage), there is no fixed scope. With T&M, the customer assumes overall responsibility for achieving the objectives.

Nviron's skilled solution architects, technical consultants, service engineers and project management team will work under your direction to meet the objectives of the project.

T&M engagements are helpful when you need to start quickly or have too many variables to tie down a scope. It can be used for anything from project delivery to getting Nviron to complete those niggly maintenance tasks that keep moving down the to-do-list.

**We don't like to blow our own trumpet too much, but we're proud of the team we have built. We've been a technical authority in the IT Services and Solutions space for more than 30 years across a range of disciplines from Connectivity to Security & Collaboration.**



## Connect

Businesses need to get with the programme and ensure that their IT and connectivity are fit for purpose. Maintaining a productive workforce, whether remote or in the office, is a necessity. Let Nvion help you avoid business disruptions with optimised IT and connectivity services that safeguard your operations.



### CONNECTIVITY

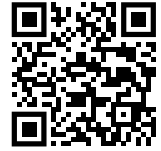
- **Dell Technologies Networking**  
Advanced Solutions across S, N & X series and OS10
- **Cisco / Meraki Networking & Wi-Fi**  
Secure wired and wireless networking solutions from Cisco / Meraki
- **Fortinet Networking & Wi-Fi**  
Secure wired and wireless networking solutions from Fortinet
- **Ruckus Networking & Wi-Fi**  
Secure wired and wireless networking solutions from Ruckus
- **HPE / Aruba Networking and Wi-Fi**  
Secure wired and wireless networking solutions from HPE / Aruba
- **Azure DNS**  
Secure and highly available DNS hosting in Azure
- **Azure Networking**  
Advanced networking services for Azure environments
- **Netgear Networking**  
Secure Wired access solutions from Netgear
- **Kemp Load balancing appliances**  
Appliance based balancing for web access applications.
- **Wide Area Networking circuits**  
Supply and management of WAN and Internet circuits
- **Aerohive Wi-Fi infrastructure**  
Wireless access solutions from Aerohive

## OUR SKILLSET



### Protect

At Nviron, we understand the challenge of security and we feel your pain. We can dive deeply into your business and work with you to create a clear mitigation strategy and the toolset to detect and report malicious threats. If the worst were to happen, we can help plan your recovery from any such event with robust backup and disaster recovery strategies.



#### DATA PROTECTION

- **Dell Technologies DataDomain**  
Advanced deduplication and backup vault
- **Dell Technologies DP4400 & DPA**  
Fully integrated backup and retention appliances
- **Microsoft System Center DPM**  
Advanced backup and replication technologies from Microsoft
- **Microsoft Azure Backup**  
Utilising Microsoft Azure for your backup data
- **Microsoft Azure Site Recovery**  
Replication, failover and recovery using Microsoft Azure
- **Veeam Backup & Replication for M365**  
Backup for your M365 environment
- **Veeam Backup & Replication**  
Backup and Replication for virtual, cloud, physical and immutable requirements
- **Veeam Cloud Connect**  
Cloud backup for virtualised infrastructure
- **Veeam Availability Orchestrator**  
Disaster Recovery orchestration and automation
- **System Replication Solutions**  
Hyper-V and VMware virtual machine replication solutions

#### SECURITY

- **Microsoft Defender**  
Integrated device and Exchange Online security from Microsoft
- **SentinelOne**  
Endpoint threat protection from SentinelOne
- **Microsoft BitLocker encryption**  
Windows encryption technology for your data
- **Microsoft Azure Entra & MFA**  
Conditional and authentication security technologies
- **Microsoft Federation Services**  
Cloud and On-premises Active Directory integration
- **Always on VPN**  
Secure remote access services
- **Azure Application proxy & ARR**  
Web access application separation and security
- **Microsoft Purview**  
Azure Information protection, DLP and enhanced security features
- **Azure Tenancy Security**  
Baselining and best practice configuration and protection for Azure
- **Microsoft Sentinel**  
Scalable, cloud-native security information and event management



## SECURITY

- **FortiGate NexGen Firewall**  
Advanced physical, virtualized and cloud next-gen firewalls from Fortinet
- **FortiMail**  
Cloud hosted email security from Fortinet
- **Fortinet ZTNA / FortiClient**  
Remote access and security from Fortinet
- **SonicWall NextGen Firewall**  
Internet security solutions from SonicWall
- **Digital Certificates**  
Mixed use certification infrastructure configuration and deployment
- **Forcepoint Mail & Web Filtering**  
Centralised cloud hosted email and web security
- **Draytek Vigor Firewall**  
Network security from Draytek
- **Cyber Essentials & Cyber Essentials Plus**  
Help with governance & compliance. Attain and maintain certification

**We can dive deeply into your business and work with you to create a clear mitigation strategy, providing the toolset to detect and report malicious threats**



## Collaborate

Nviron's team of accredited specialists can help you build the right platforms to help you boost productivity and streamline collaboration whilst aligning with your unique business requirements.



### DATA CENTRE

- **Microsoft Azure Stack HCI**  
Hyperconverged infrastructure platform with Azure integration
- **Dell Technologies APEX Multicloud nodes**  
Multicloud nodes for hybrid cloud deployments
- **Dell Technologies VxRail**  
Integrated Hyperconverged infrastructure platform on VMware by Broadcom
- **Dell Technologies Storage Platforms**  
Advanced storage platforms including PowerVault ME, PowerStore and Compellent
- **Microsoft Storage Spaces Direct**  
Server and ready node hosted virtualisation
- **Microsoft Hyper-V**  
Microsoft virtualisation deployment and evolution on Windows Server
- **VMware vSphere and vSAN**  
VMware by Broadcom software defined virtualisation and storage
- **Dell Technologies PowerEdge Servers**  
Market leading server infrastructure implementation
- **Dell Technologies Ready Nodes**  
Server appliances for VMware and Microsoft HCI
- **Microsoft Exchange**  
Deployment and directory integration for Exchange online and on-premises
- **Microsoft Windows Server**  
Foundation expertise in all things Windows Server
- **Microsoft Active Directory**  
Directory services design, update and evolution
- **Microsoft Azure**  
Services including migrations, Landing Zones, tenancy creation and optimization
- **Microsoft 365 Suite**  
Cloud Solution provider (CSP) deployment and configuration services
- **APC UPS**  
Implementation and configuration of advanced UPS

## END USER COMPUTING

- Microsoft Copilot**  
Leverage the power of AI to boost productivity
- Azure Virtual Desktops**  
Cloud hosted desktop services from Azure
- Microsoft RDSH & RDVH**  
On-Premises hosted desktop services
- Microsoft Intune**  
Cloud-based endpoint management solution
- Microsoft Autopilot**  
Technologies for device set up and configuration
- Microsoft 365 Suite**  
Deployment and configuration services for M365
- Microsoft BitLocker Encryption**  
Windows encryption technology for your data
- Microsoft Endpoint Configuration Manager / SCCM**  
Windows centric endpoint management services for AD connected devices
- VMware Horizon**  
Advanced VDI solution from VMware
- Batch Client Device Deployment**  
Efficient customisation and rollout of Laptops, Desktops and tablets

## Our Partners

Nviron has established strong relationships with leading technology providers and security sits at the heart of everything we do. We harness the technology developed by some of the most revered names in the industry to create exceptional services and solutions.





For more info on our Professional Services  
email: [hello@nviron.co.uk](mailto:hello@nviron.co.uk)

[www.nviron.co.uk](http://www.nviron.co.uk)